

## BEST PLACE TO WORK 2017-2023

## **COMMUNITY BANKER**

Lee Bank is a community bank committed to providing top-notch financial services to our valued customers. With a strong focus on community, we are looking for individuals who can contribute to our mission of empowering financial well-being. Lee Bank operates with a Culture of Purpose where our intention is to empower employees, customers, and our community by delivering local banking with service, sincerity, and simplicity at all points of interaction.

The Community Banker is the most highly skilled retail staff position and is capable of rotating in to fill any branch function as business needs and management dictate, including the ability to cover the branch supervisor or manager's duties when they are absent. The Community Banker is a mentor to other employees, produces significant contributions to the branch goals and consistently meet or exceeds individual goals.

The optimal candidate will have the following credentials, qualifications, education, and work experience:

- Serve as a primary point of contact for customers, providing exceptional service and personalized financial solutions.
- Identify opportunities to cross-sell and up-sell bank products, such as loans, mortgages, card services, and savings accounts.
- Achieve individual and branch sales and targets by promoting the bank's products and services to customers.
- Actively participate in community events and initiatives to promote the bank's presence and support community development.
- Ensure all banking operations and transactions are conducted in compliance and regulatory requirements and bank policies.
- 4+ years of experience in retail banking, financial services or a customer facing role.
- Strong knowledge of banking products, services and regulations.
- · Excellent interpersonal, communications, and customer service skills
- Excellent organizational and time management skills.
- Ability to work independently through low and high volume and maintain quality of work.
- · Ability to work independently and as a part of a team.
- Proficient in Microsoft Office software products.
- Bilingual abilities are a plus as Lee Bank recognizes the value and importance of language skills in a globalized business environment.

Lee Bank offers a competitive compensation package. Please refer to Lee Bank's career section at <u>www.leebank.com</u> for a complete listing of benefits offered.

PLEASE RESPOND BY SENDING RESUME TO: Email: Susan Brown, SVP at sbrown@leebank.com Mail: HR Department - Lee Bank 75 Park St. Lee, MA 01238

## *Employment Application can be found at Lee Bank.com* $\rightarrow$ *About Us* $\rightarrow$ *Careers*

LEE BANK IS AN EQUAL OPPORTUNITY EMPLOYER AND STRONG ADVOCATE OF WORKFORCE DIVERSITY RACE/COLOR/GENDER IDENTITY/RELIGION/NATIONAL ORIGIN/DISABILITY/VETERAN



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